

AZ Soccer Association Proposed 2025-2026 Budget

	Proposed Budget
Income	
Contributed Income	
Contributions - Unrestricted	30,000.00
Corporate Sponsorship	
Grants Income	
Total Contributed Income	30,000.00
Fee Income	
Club Tournament	60,000.00
Coaching	175,000.00
Cups	435,000.00
League Fees	890,000.00
ODP	295,000.00
Registration Fees Income	765,000.00
Total Fee Income	2,620,000.00
Other Operating Income Stay and Play and ODP Host	\$40,000
Advertising Income	500.00
Background Checks/Clubs Income	75,000.00
Commission Income DC and E64 fees	325,000.00
Fines	15,000.00
Travel Papers	5,000.00
Total Other Operating Income	460,500.00
Sales of Product Income	
Total Income	3,110,500.00
Cost of Goods Sold	
Background Checks/Clubs - COGS	55,000.00
Total Cost of Goods Sold	55,000.00
Gross Profit	3,055,500.00
Expenses	
Financial Aid & Grants	
Club Support	1,000.00
Donation	
Donation to Individual - Cash	
Scholarships	200.00
Total Donation to Individual - Cash	200.00
Total Donation	200.00
Total Financial Aid & Grants	1,200.00
General & Administrative Expenses	
Apparel for Staff, Board & Assoc Network	6,750.00
Auto	-
Background Checks/Staff	250.00

Bank & CC Fees	
Bill.com	1,000.00
Capital One CC fees	300.00
Other Bank Fees	360.00
TSYS Merchant Service Fees	70,000.00
WAB- Bank Fees	120.00
Total Bank & CC Fees	71,780.00
Communication	
Cell Phone	5,000.00
Teleconference	200.00
Telephone	7,000.00
Total Communication	12,200.00
Dues/Membership Fees	156,000.00
Employee Payroll Expenses	
Employee Benefits	85,000.00
Payroll Processing Fee	3,500.00
Payroll Taxes-Employer's Contribution	58,000.00
Retirement Plan	27,500.00
Retirement Plan Fees	
Total Retirement Plan	27,500.00
Salaries & Wages	780,000.00
ODP Hosted Offset	
Total Salaries & Wages	780,000.00
Worker's Comp	3,500.00
Total Employee Payroll Expenses	957,500.00
General Admin Facility	
Alarm Service for Office	-
Electric	-
Office Cleaning	-
Pest Control	-
Rent	30,000.00
Water	
Total General Admin Facility	30,000.00
Information Technology Expense	
Internet	5,000.00
Software Subscriptions	20,000.00
Web Site	3,000.00
Total Information Technology Expense	28,000.00
Insurance	
Aggregate Deductible Expense	50,000.00
Auto Policy- Truck & Trailer	4,200.00
Director & Officer Policy	5,000.00
Director & Officer Policy-Clubs	8,000.00
Inland Marine Insurance	
Office Policy - Renters/GL	1,200.00
Player Medical & GL	160,000.00
Total Insurance	228,400.00

License Fees	70.00
Meeting Expense	15,000.00
Other Misc Expenses	
Other Business Expenses	500.00
Total Other Misc Expenses	500.00
Postage & Delivery	4,000.00
Printing & Copying	6,000.00
Professional Fees	25,000.00
Accounting	25,000.00
IT Support	18,000.00
Legal	1,500.00
Marketing & Communications	48,000.00
Other Professional Fees	15,000.00
Total Professional Fees	132,500.00
Reimbursement Clearing	
Small Equipment Purchases (Under \$2500)	2,500.00
Supplies	3,000.00
Travel	
Airfare	18,000.00
Car Rental	7,500.00
Hotels	42,500.00
Out of Town/Food & Beverage	
Per Diem/Food & Beverage	3,000.00
Per Diem/Travel	
Uber, Mileage, Parking, Fuel	10,000.00
Reportable BOD Mileage	500.00
Total Uber, Mileage, Parking, Fuel	10,500.00
Total Travel	81,500.00
Total General & Administrative Expenses	1,735,950.00
Program Expenses	
Awards	20,000.00
Entertainment	500.00
Event Apparel	75,000.00
Event Rental Equipment	35,000.00
Event Supplies	10,000.00
Facility Expenses	345,000.00
Food & Beverage	35,000.00
Other Event Expenses	12,000.00
Registration Fees	130,000.00
Team Travel/USYS NL Fee \$200 a team	50,000.00
Total Program Expenses	712,500.00
Subcontracted Labor	
Assignor	30,000.00
Coaches	90,000.00
Referees	390,000.00
Security	7,000.00
Support/Tournament Staff	50,000.00

Trainers	100,000.00
Total Subcontracted Labor	<u>667,000.00</u>
Total Expenses	<u>3,116,650.00</u>
Net Operating Income	<u>(61,150.00)</u>
Other Income	
In-Kind Donations	
Other Income	
Interest Income	
ODP Hosted Activity	
ODP Hosted In-Flows	
ODP Hosted Out-Flows	
Total ODP Hosted Activity	<u>-</u>
Other Miscellaneous Income	
Realized Gain(loss) on investment	
Royalties	-
Unrealized Gain(loss) on investment	
Total Other Income	<u>-</u>
Total Other Income	-
Other Expenses	
Depreciation	
Investment Fees	
Total Other Expenses	<u>-</u>
Net Other Income	-
Net Income	<u><u>(61,150.00)</u></u>